

Trainer Profile



Karun Gulati

Certified Trainer Consultant

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Introduction

Karun Gulati is a **Certified Trainer Consultant** and has more than 13 years of work experience in different domains. Before starting his own venture, he was employed with **Itrain Consultants** as a **Sr. Trainer Consultant**. Karun was responsible for counseling and conducting a wide range of training programs for different cadre of people across various verticals in various organizations.

Professional Background

He has also worked with reputed organizations such as **Vishal Mega Mart, PVR Cinemas** and **GE Money** in various capacities such as **Asst. Training Manager** and **Sales Trainer** respectively. This allows him to offer a wide variety of perspectives during his workshops. With his uncanny sense of humor and energy, he ensures that his workshops are ever 'Alive', creating an environment where every participant feels empowered and included.

Certifications

Karun has successfully completed

- **AIMA Certified Trainer (ACT)** certification from AIMA (All India Management Association)
- **Diploma in Training & Development** from ISTD (Indian Society for Training & Development)

Clients and Programs Conducted

Karun has trained across various industries for several clients such as:

Sr. No	Program Name	Industry	Client Name	Target Audience
1	Communication Skills	Automobile, IT & Software, Cement and Manufacturing	Honda Cars, Motherson Sumi, Sona Steering Systems, Maruti Suzuki, BILT, Motherson InfoTech & Design, Wonder Cement, JK Lakshmi Cement, Vibracoustic and Sona Steering	Sr. Managers, Managers, Engineers, Supervisors and Associates
2	Presentation Skills	Cement and Manufacturing	Shree Cement, Schneider Electric, vibracoustic and Sona Fuji Kiko	HODs, Sr. Managers, Managers and Engineers
3	Selling Skills	Food, Paper, Banking and Manufacturing	Mother Dairy, Jubilant Life Sciences, JK Paper, HDFC Bank, AXIS Bank, Reliance Money and Zavenir Daubert	Branch Managers, Relationship Managers, Sales Managers, Team Leaders, Territory Executives
4	Negotiation Skills	Food, Paper, Banking and Telecom	Mother Dairy, Indus Towers, BILT Paper, Andritz Hydro, Kohler India and Jubilant Life Sciences	Business Development, Managers, Territory Leaders and Territory Executives
5	Effective Team Management	IT & Software, Retail and Manufacturing	Atotech, Motherson Sumi, Weblink, Marks & Spencer (Sri Lanka and Bangladesh)	HOD, Regional Managers, Managers, Deputy Managers
6	Time Management	Automobile, Cement, Ceramic and Manufacturing	Motherson Sumi, Motherson Electric Wire, Honda Cars, Somani Tiles, Aquamall Water Solutions, Dhen India, Shree Cement and Somani Tiles	Sr. Engineers, Engineers, Supervisors and Associates

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Clients and Programs Conducted (Cont.)

Sr. No	Program Name	Industry	Client Name	Target Audience
7	Leadership Skills	Automobile, Telecom and Manufacturing	Indus Towers, Maruti Suzuki, Motherson Sumi and Aquamall Water Solutions	HODs, Managers, Assistant Managers and Deputy Managers
8	Stress Management	Manufacturing, Embassy and Construction	Motherson Electric Wire, US Embassy, Motherson Sumi and Systematic Conscom Ltd.	Sr. Executive, Supervisors and Executives
9	Self-Motivation	Manufacturing	Zavenir Daubert, Motherson Sumi, Motherson Electric Wire and Motherson Automotive Elastomers Ltd., Dhen India and WOCO India	Sr. Managers, Managers, Engineers
10	Problem Solving & Decision Making Skills	Automobile, Heavy Equipment and Manufacturing	Maruti Suzuki, Aquamall Water Solutions, Motherson Sumi, Motherson Electric Wire and JCB	HOD, Managers, Deputy Managers, Engineers and Supervisors
11	Corporate Etiquette	Automobile, Construction Manufacturing, Cement and Heavy Equipment	Shree Cement, Systematic Conscom, JCB, Samvardhan Motherson reflectec and Motherson Sumi	Engineers, Supervisors and executives
12	Customer Service	Automobile, IT & Software, Embassy, Telecom and Manufacturing	Maruti Suzuki, Weblink and Atotech, Bright Star and Us Emabassy	Sales Managers, Territory Leaders, and Territory Executive, Counselors and Tele callers
13	Interpersonal Skills	Manufacturing, Construction and Food	Motherson Sumi, Systematic Conscom and Yellow Diamonds	Sr. Managers, Managers, Deputy Managers and Section Managers

Some other workshops conducted by him are: **Assertiveness Skills, Conflict Management, Business Partner (Vendor) Management, Appreciative Enquiry and Coaching & Feedback.**

Educational Qualification

Karun is a **Master Degree Holder in Business Administration** and **Double Graduate** with **Bachelor Degrees in Commerce and Information Technology**. He has also completed **Advance Diploma in Software Engineering**.

Karun's impressive educational background helps him design and deliver a wide range of programs, across all levels, with a strong focus on participants' development through the use of innovative tools and methodologies.

He is based out of New Delhi.